

Disclaimer and important information

The information in this presentation:

Is not an offer or recommendation to purchase or subscribe for securities in AGL Energy Limited or to retain any securities currently held;

Does not take into account the potential and current individual investment objectives or the financial situation of investors; and was prepared with due care and attention and is current at the date of the presentation.

Actual results may materially vary from any forecasts (where applicable) in this presentation.

Before making or varying any investment in securities in AGL Energy Limited, all investors should consider the appropriateness of that investment in light of their individual investment objectives and financial situation and should seek their own independent professional advice. Major expenditure remains subject to standard Board approval processes.

Statutory Profit and Underlying Profit

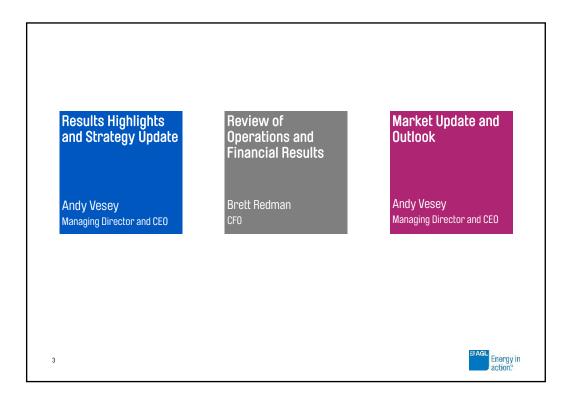
Statutory Profit is prepared in accordance with the Corporations Act 2001 and Australian Accounting Standards, which comply with International Financial Reporting Standards.

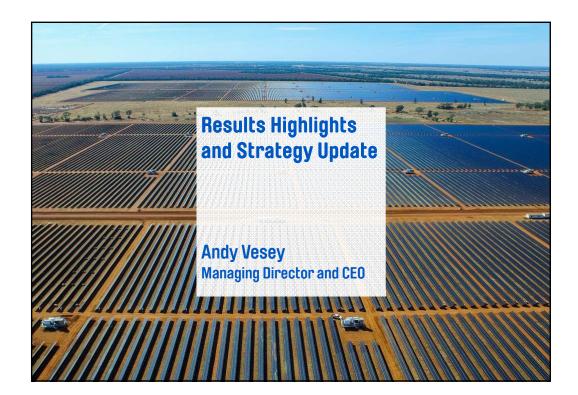
Underlying Profit is Statutory Profit adjusted for significant items and changes in the fair value of financial instruments.

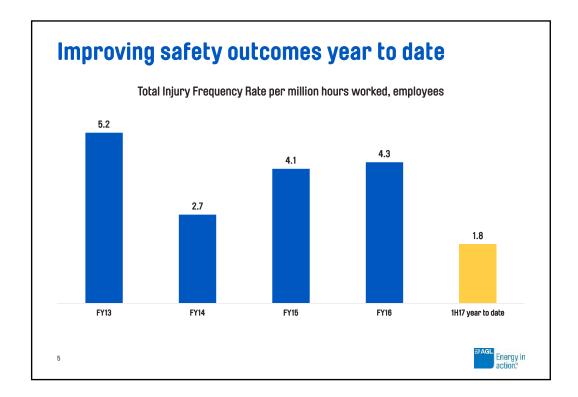
Underlying Profit has been presented with reference to the Australian Securities & Investments Commission's Regulatory Guide 230 "Disclosing non-IFRS financial information" issued in December 2011. AGL's policy for reporting Underlying Profit is consistent with this guidance. The Directors have had the consistency of the application of the policy reviewed by the external auditor of AGL.

Amounts presented as Statutory Profit/(Loss) and Underlying Profit are those amounts attributable to owners of AGL Energy Limited.



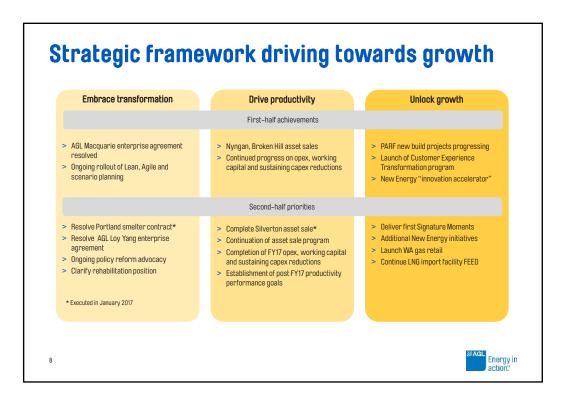












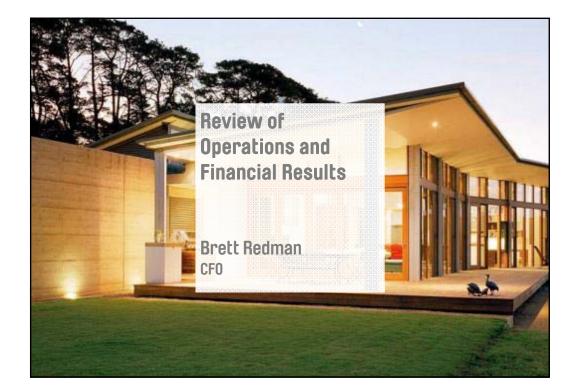




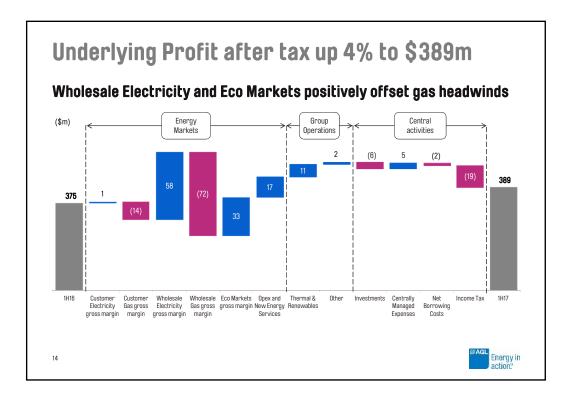
Accelerating innovation at AGL

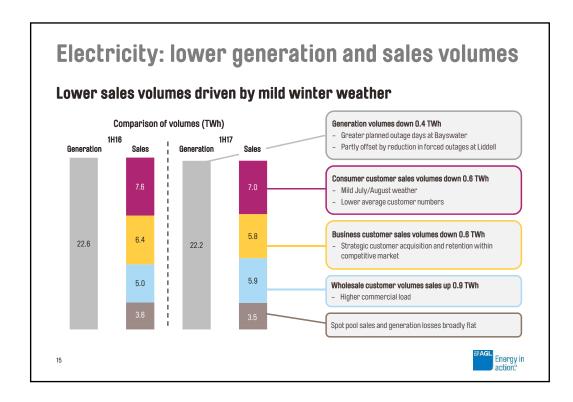
New Energy progress scorecard

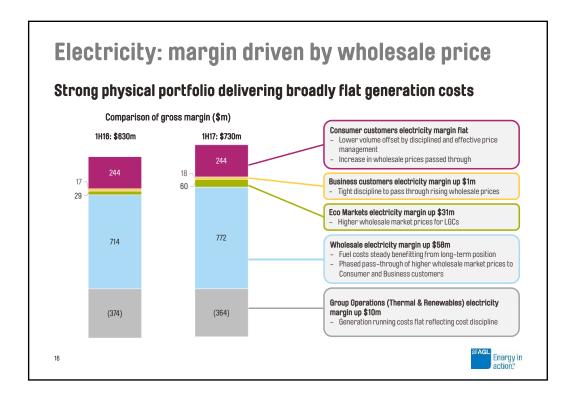
Key initiative	Details	1H17 output	Next steps
Connected home and digital apps	Solar Command 1.0 launched: real- time solar performance monitoring \$6m expense incurred including investment in Solar Analytics	4,250 Solar Command customers signed up to market testing pilot	Develop, scale and iterate subsequent products (e.g. Solar Command 2.0)
Residential storage and orchestration	5 MW Virtual Power Plant launched Leverages US\$20m Sunverge investment	175 packages sold and 31 installed to date (ahead of target) under pilot program	1,000 connected customers and 5 MW controllable load by end FY18 Learn and iterate proven concept
Energy Impact Partners	US\$50m AGL investment commitment Portfolio to date: AutoGrid, Sense Labs, OpusOne	- US\$7m of AGL US\$50m commitment called to date	Identification of further targets for EIF investment and/or AGL acquisition
1			SAGL Energy action?

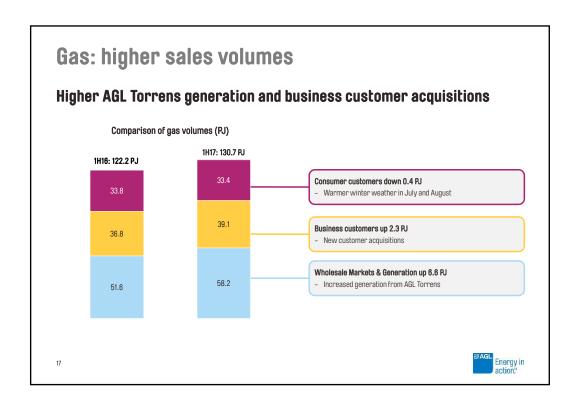


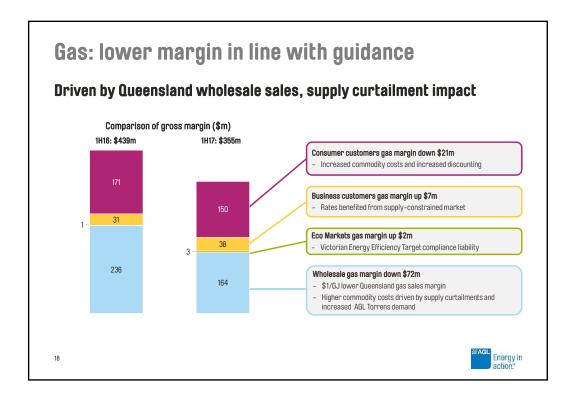
Strong performance supports dividend uplift Solid profit growth; cash flow impacted by working capital movements 1H17 1H16 Change Statutory Profit/(Loss) after tax (\$m) 325 (449) **172%** Underlying Profit after tax (\$m) 389 375 **1** 4% Statutory EPS (cents) 48.2 (66.5)**1**72% Underlying EPS (cents) 57.7 55.6 **1** 4% Statutory operating cash flow after tax (\$m) 471 **↓** 28% 658 ↓ 19% Underlying cash flow from operations (\$m) 699 866 Dividend per share (cents) 41 32 **1**28% Return on equity (%, rolling 12 months) 🛧 1.0 pts 8.9 7.9 Energy in action." 13

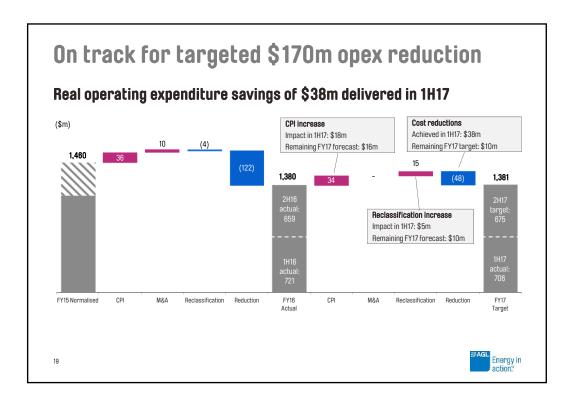


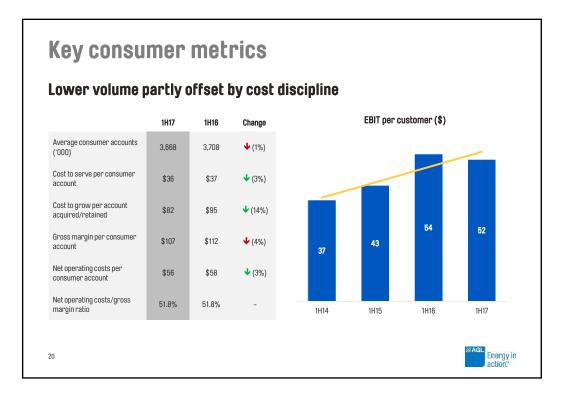












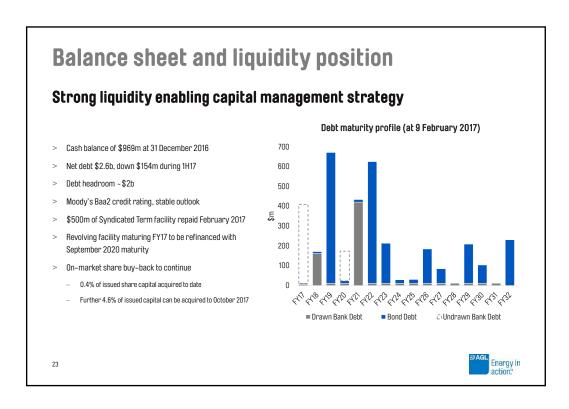
Working capital impact on cash flow

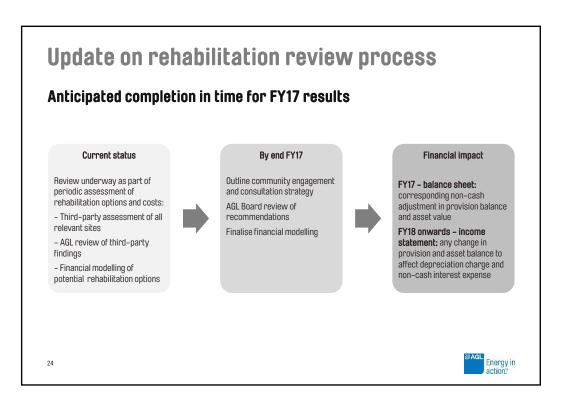
- > Movement in futures margin calls to be offset by future benefit of rising wholesale prices
- > Receivables impacts largely timing related including early collections in 2H16 reducing 1H17
- > Objective for \$200m reduction in underlying working capital remains on track (see slide 45)

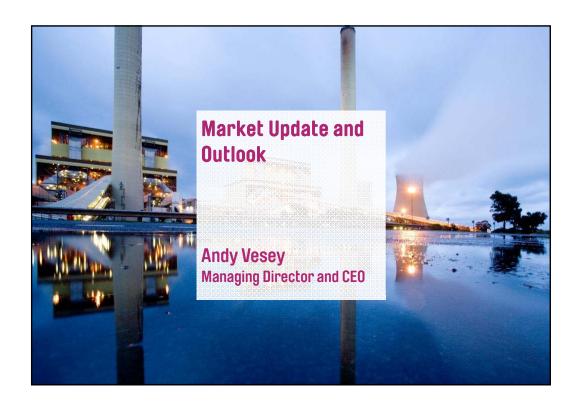
Receivables Creditors	105 (205)	226 (196)
	(205)	(196)
		1 7
Inventories	87	31
Net derivative premiums	(25)	(35)
Futures margin calls	(112)	(24)
Net movement in green assets and liabilities	9	8
Other	(31)	8
Total working capital movements	(172)	18
Total working capital movements		

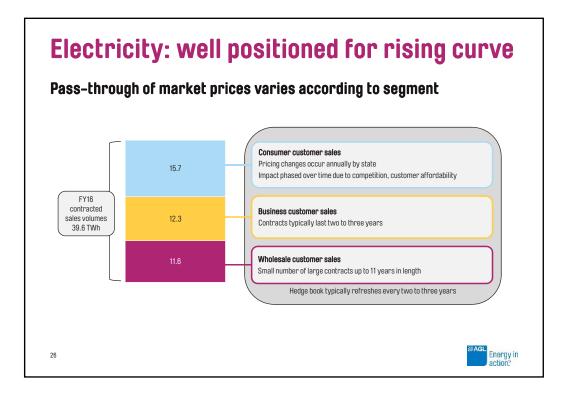
Sustainable cash position remains strong

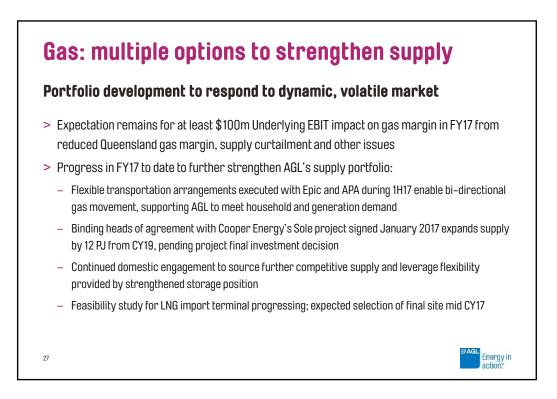
(\$m)	1H17	1H16	Commentary
Operating expenditure	(706)	(721)	Significant reduction in 1H17; on track to achieve $170m$ real reduction target in FY17
Underlying EBITDA	924	885	Consistent with Underlying Profit growth
EBITDA/cash conversion	76%	98%	Short-term impacts from negative movements in working capital
Underlying cash flow from operations	699	866	Reduction driven by short-term working capital impact
Interest paid	(84)	(91)	Reduction due to lower average net debt
Tax paid	(144)	(96)	Higher tax payment due to asset sales
Sustaining capital expenditure*	(135)	(204)	Significant reduction in 1H17, on track to achieve \$315m target in FY17
Dividends paid	(243)	(230)	FY16 final dividend of 36 cents per share paid in September 2016
Cash available	93	245	Reduction driven by short-term working capital impact
Disposals*	260	532	Sale of Solar assets in November 2016
Acquisitions/investments	(18)	(1)	Investments in PARF and Energy Impact Fund
Growth capital expenditure*	(93)	(89)	FY17 forecast: \$240m driven by metering and Customer Experience Transformation
Share buy-back	(51)	-	On-market share buy-back of 0.4% of issued share capital to date
* Shown on accruals basis 22			Stage Energy action.

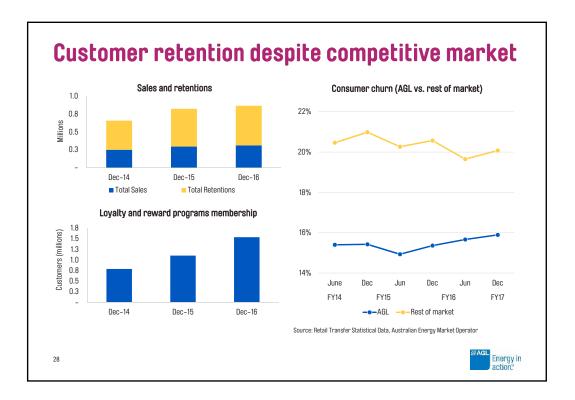


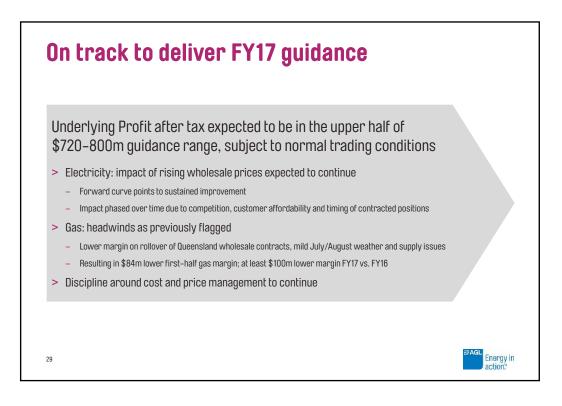














Reconciliation of Statutory to Underlying Profit

(\$m)	1H17	1H16	Change
Statutory Profit/(Loss)	325	(449)	774
Adjust for the following after tax items:			
Significant items			
Restructuring costs	-	16	(16)
Natural Gas impairments	-	640	(640)
Changes in fair value of financial instruments	64	168	(104)
Underlying Profit	389	375	14

(\$m)	1H17	1H16	Change
Revenue	6,030	5,601	8%
Underlying EBITDA	924	885	4%
Underlying EBIT			
Energy Markets	1,214	1,191	2%
Group Operations	(416)	(429)	(3%)
Investments	11	17	(35%)
Centrally Managed Expenses	(124)	(129)	(4%)
Total Underlying EBIT	685	650	5%
Less: net finance costs	(116)	(114)	2%
Underlying Profit before tax	569	536	6%
Income tax expense	(180)	(161)	12%
Underlying Profit after tax	389	375	4%
Underlying EPS (cents)	57.7	55.6	4%



SAGE Energy in action.*

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(\$m)	1H17	1H16	Change
Underlying EBITDA	1,261	1,240	2%
Depreciation and amortisation	(47)	(49)	(4%)
Customer EBIT	230	230	-
Consumer Electricity gross margin	244	244	-
Consumer Gas gross margin	150	171	(12%)
Business Electricity gross margin	18	17	6%
Business Gas gross margin	38	31	23%
Net operating costs	(220)	(233)	(6%)
Wholesale Markets EBIT	985	966	2%
Electricity gross margin	772	714	8%
Gas gross margin	164	236	(31%)
Eco-markets gross margin	63	30	110%
Net operating costs	(14)	(14)	-
New Energy Services EBIT	(1)	(5)	(80%)
Gross margin	5	6	(17%)
Net operating costs	(6)	(11)	(45%)
Underlying EBIT	1,214	1,191	2%

Group Operations – Underlying EBIT

(\$m)	1H17	1H16	Change
Underlying EBITDA	(236)	(259)	(9%)
Depreciation and amortisation	(180)	(170)	6%
Thermal	(346)	(338)	2%
Renewables	(18)	(37)	(51%)
Natural Gas	(26)	(27)	(4%)
Other Operations	(26)	(27)	(4%)
Underlying EBIT	(416)	(429)	(3%)

Reconciliation of EBITDA to cash flow

(\$m)	1H17	1H16
Underlying EBITDA	924	885
Equity accounted income	(12)	(15)
Onerous contracts	(20)	(22)
Gain on divestment	(21)	-
Working capital movements	(172)	18
Underlying operating cash flow before interest and tax	699	866
Net finance costs paid	(84)	(91)
Income tax paid	(144)	(96)
Underlying operating cash flow	471	679
Cash flow relating to significant items	-	(21)
Statutory net cash provided by operating activities	471	658
Investing cash flow	-	212
Financing cash flow	246	(1,023)
Movement in cash and cash equivalents	717	(153)
Cash conversion ratio	76%	98%
5		SAGL Energy

Debt facilities at 31 December 2016

Debt facility (\$m)	Limit	Usage	Maturity
Syndicated revolving facility	400	-	Jun-17
Syndicated term facility ¹	650	650	Feb-18
Revolving bilateral facility	150	-	Dec-19
Club facility term	410	410	Jun-21
A\$600m medium-term notes	600	600	Nov-21
USPP US\$165m	186	186	Sep-22
USPP US\$135m	152	152	Sep-25
USPP A\$50m	50	50	Dec-26
CPI bonds	164	164	May-27
USPP US\$150m	198	198	Dec-28
USPP US\$70m	93	93	Dec-29
ECA Macarthur amortising facility	161	161	Jun-31
USPP US\$175m	231	231	Dec-31
Subordinated notes ²	650	650	Jun-39
Total debt facilities	4,095	3,545	
Less: cash ¹		969	
Net debt		2,576	
 On 8 February 2017, \$500m of cash was utilised to repay a portion of the Syndi The first call date on the Subordinated notes is 8 June 2019. 	cated term facility, reducing the balance of	the facility to \$150m.	SAGL Energy action?

Electricity sales volumes

	1H17	1H16	Change
Consumer			
lew South Wales	2,792	3,002	(7%)
lictoria	1,812	1,928	(6%)
outh Australia	1,157	1,406	(18%)
lueensland	1,262	1,284	(2%)
consumer total	7,023	7,620	(8%)
lusiness			
lew South Wales	2,346	2,020	16%
lictoria	1,649	2,050	(20%)
outh Australia	1,100	1,326	(17%)
lueensland	710	1,043	(32%)
lusiness total	5,805	6,439	(10%)
Vholesale total ¹	5,880	4,999	18%
lectricity sales volume total	18,708	19,058	(2%)

RJ	1H17	1H16	Change
Consumer			
New South Wales	10.8	11.7	(8%)
Victoria	19.1	18.9	1%
South Australia	2.1	1.8	17%
Queensland	1.4	1.4	-
Consumer total	33.4	33.8	(1%)
Business			
New South Wales	13.2	12.3	7%
Victoria	14.5	12.0	21%
South Australia	1.7	2.4	(29%)
Queensland	9.7	10.1	(4%)
Business total	39.1	36.8	6%
Wholesale Customers & Generation ¹	58.2	51.6	13%
Gas sales volume total	130.7	122.2	7%

1. Includes volumes sold to Torrens Island and Diamantina power stations during 1H17 of 23.6 PJ (1H16 22.1 PJ)



('000)	31 Dec 2016	30 Jun 2016	Change
Consumer Electricity			
New South Wales	811	808	3
Victoria	637	636	1
South Australia	398	408	(10)
Queensland	401	395	6
Total Consumer Electricity	2,247	2,247	-
Consumer Gas			
New South Wales	666	674	(8)
Victoria	536	533	3
South Australia	132	132	-
Queensland	80	79	1
Total Consumer Gas	1,414	1,418	(4)
Total Consumer accounts	3,661	3,665	(4)
Total Business Customer accounts	16	16	-
Total Customer accounts	3,677	3,681	(4)
Dual fuel accounts	1,971	1,962	9

Consumer	Market k	ey indicators
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	1H17	1H16	Change
Electricity			
Volume (GWh)	7,023	7,620	(8%)
Average Consumer accounts ('000)	2,250	2,260	(0%)
Revenue (\$m)	1,897	1,980	(4%)
Gross margin (\$m)	244	244	-
Gross margin	12.9%	12.3%	0.6 pts
Gross margin per customer (\$)	108	108	-
Gross margin per MWh (\$)	34.7	32.0	8%
Gas			
Volume (PJ)	33.4	33.8	(1%)
Average Consumer accounts ('000)	1,418	1,447	(2%)
Revenue (\$m)	755	756	(0%)
Gross margin (\$m)	150	171	(12%)
Gross margin	19.9%	22.6%	(2.7 pts)
Gross margin per customer (\$)	106	118	(10%)
Gross margin per GJ (\$)	4.49	5.06	(11%)
40			SAGL Energy in

	1H17	1H16	Change
Electricity			
Volume (GWh)	5,805	6,439	(10%)
Revenue (\$m)	775	826	(6%)
Gross margin (\$m)	18	17	6%
Gross margin	2.3%	2.1%	0.2 pts
Gross margin per MWh (\$)	3.14	2.72	15%
Gas			
Volume (PJ)	39.1	36.8	6%
Revenue (\$m)	290	268	8%
Gross margin (\$m)	38	31	23%
Gross margin	12.8%	11.6%	1.2 pts
Gross margin per GJ (\$)	0.97	0.84	15%

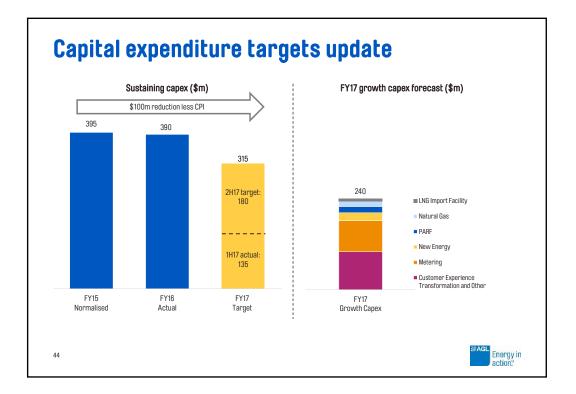
		ortfolio				
Asset	State	Туре	Status	Capacity (MW)	Carbon intensity (tCO ₂ e/MWh)	1H17 sent out generation (GWh)
Bayswater	NSW	Coal	Owned	2,640	0.94	7,715
Liddell	NSW	Coal	Owned	2,000	0.94	4,888
Loy Yang A	VIC	Coal	Owned	2,210	1.28	7,135
Total coal				6,850		19,738
Torrens Island	SA	Gas steam turbine	Owned	1,280	0.62	1,375
Yabulu	QLD	CCGT	Controlled dispatch	122	0.51	112
Somerton	VIC	OCGT	Owned	160	1.04	11
Other	Various	Gas/diesel	Various	88	0.71	161
Total oil and gas				1,650		1,658
Macarthur	VIC	Wind	Controlled dispatch	420	0.00	542
Hallett	SA	Wind	Controlled dispatch	350	0.00	582
Wattle Point	SA	Wind	Controlled dispatch	91	0.00	118
Oaklands Hill	VIC	Wind	Controlled dispatch	63	0.00	102
VIC hydro	VIC	Hydro	Owned	734	0.01	489
NSW hydro	NSW	Hydro	Owned	54	0.00	32
NSW solar	NSW	Solar	PARF	156	0.01	174
Other	Various	Landfill and bio-gas	Various	47	0.09	80
Total renewables		0		1.915		2,119

Note: the difference between sent out generation of 23,515 GWh and pool generation volume of 22,205 GWh (as disclosed in the Operating and Financial Review) is due to marginal loss factor, nonscheduled generation and auxiliary usage.



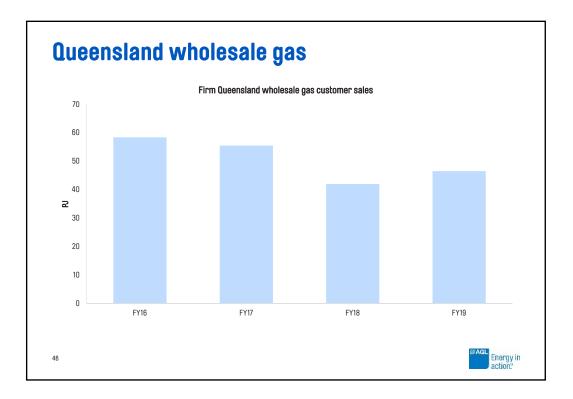
Breakdown of FY17 opex saving target: \$170m

(\$m)	1H17 actual	FY16 and 1H17 actual	FY17 target
Group Operations	7	55	77
Maintenance optimisation	3	23	29
Procurement	1	19	29
Labour and contractor	2	15	13
Other	1	4	6
Additional generation	-	(6)	-
Energy Markets	26	68	66
Labour and contractor	8	23	14
Campaign and channel costs	7	15	32
Other	11	30	20
Centrally Managed Expenses	5	37	27
Labour and contractor	1	13	10
IT contract costs	1	9	9
Insurance	3	7	4
Other	-	8	4
Total operating cost savings achieved/targeted	38	160	170
3			SAGL Energy
			action."



Working	ı capital	targets	update
	Joapicai	cui goco	apaaco

(\$m)	1H17 actual	FY16 and 1H17 actual	FY16 and FY17 target
Optimise coal stockpile at AGL Macquarie	12	33	42
Excess gas bank to be naturally consumed	83	66	21
Reduce surplus large scale generation certificates and other green assets	12	40	64
Consumer credit and billing initiatives	(51)	(11)	81
Total working capital reduction	56	128	208



Energy in action.⁹

