



## Scott Thomas

General Manager Major Accounts

As General Manager of Major Customers at AGL Energy, Scott Thomas has responsibility for supplying the energy needs for Australia's largest industrial and commercial customers. The Major Customer group manages the energy supply needs for AGL's 500 largest customers. The business has an integrated energy services team with over \$100 million invested in customer based assets and an energy efficiency team providing services to this market.

Scott began his career with AGL in 1986 as an apprentice plumber. He then moved into the sales side of the business and held positions in sales and then sales management within varying Industrial and Commercial market segments.

Scott then took over responsibility for AGL Energy Services Business at that point it was a struggling stand alone entity, today the business is integrated into the Major Customers group providing customers with energy efficiency, safety and process solutions. The business now turns over more than \$70 million. The business has a diverse set of assets and skills that position it well to continue to work with customers to provide them with usable energy solutions.

Scott has been a pioneer in AGL's carbon positioning strategy and his team is responsible for the creation of AGL's high quality carbon abatement products.

Scott has a Bachelor of Commerce with a Major in Marketing from the University of Western Sydney and a Master of Business Administration from the University of Southern Cross.